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How Going for No Gets You to Yes! ★ Caren Glasser

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In review, Go for No! Yes Is the Destination, No Is How You Get There by Richard Fenton and Andrea Waltz is an awesome book that will teach you the importance of embracing failure and getting NOs, so you can make more sales. The book is loaded with great tips, is well written, and is fun to read. If you haven't checked it out yet, you should.

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Go for No! chronicles four days in the life of fictional character Eric Bratton, a call reluctant copier salesman who wakes up one morning to find himself in a strange house with no idea of how he got there. But this house doesn't belong to just anyone!

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YES on Instagram Subway Series continues tonight One day after the Yankees defeated the Mets, 9-3, at Citi Field, the Subway Series makes its way to the Bronx as the two teams square off again at Yankee Stadium tonight at 7 p.m. Preview →

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